



Region Skåne - Smart Specialisation Strategy: Opportunities in e-Health

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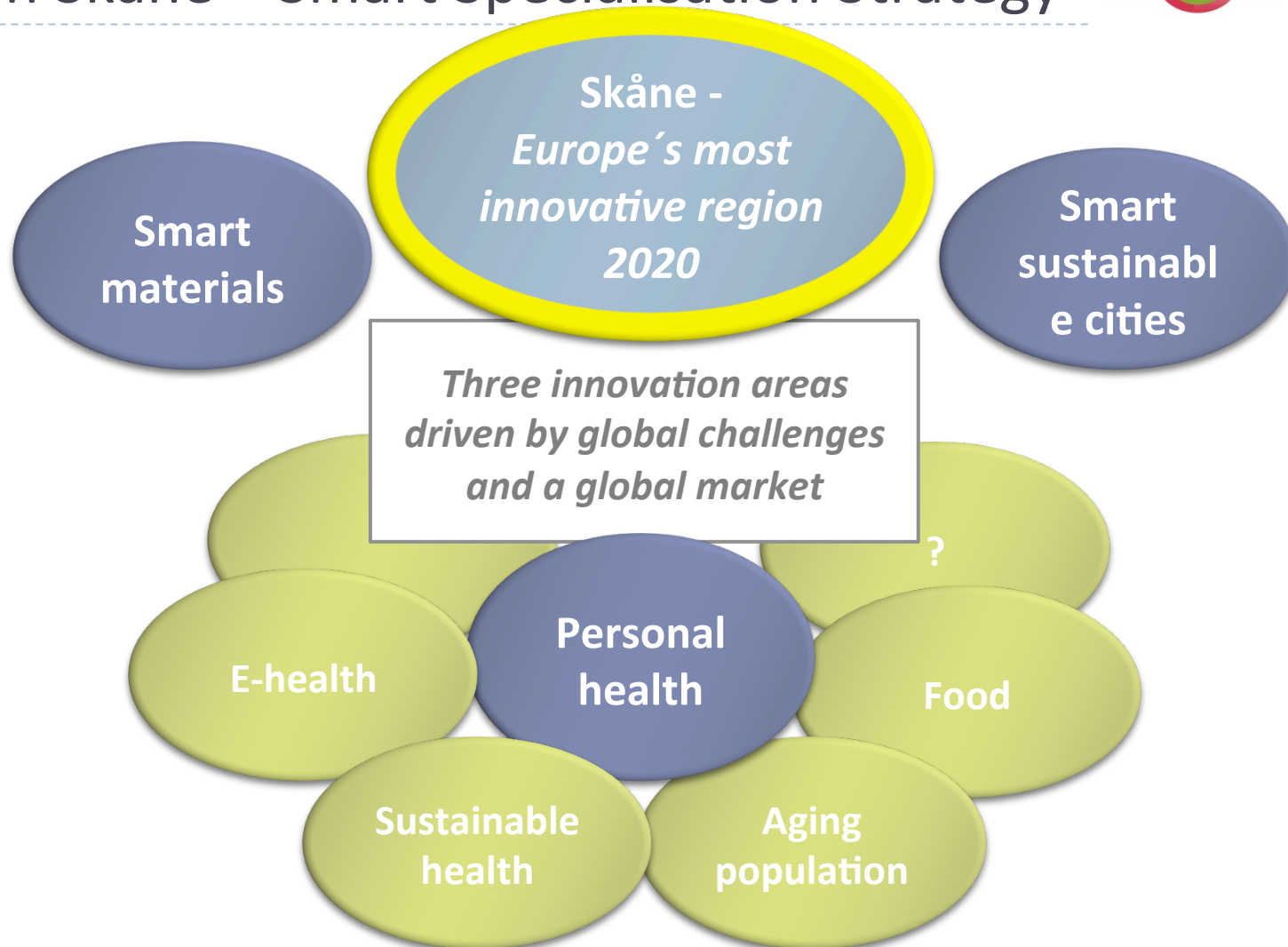
Region Skåne – Regional Development

Who are we? Region Skåne

- ▶ One of the 20 Swedish regions
- ▶ Area 11 000 sq km
- ▶ 33 municipalities, 1 200 000 inhabitants
- ▶ City of Malmö 280 000 inhabitants, Helsingborg 100 000 inhabitants, close to Copenhagen area 1 200 000 inhabitants
- ▶ Four universities
- ▶ R&d investment around 2 billion euros
 - ▶ Expected to increase significantly within the coming 10-20 years considering the development of the European Spallation Source (ESS) research facility in Lund, to be established in 2019



Region Skåne – Smart Specialisation Strategy



Region Skåne – eHealth initiatives and capabilities



- ▶ The regional eHealth strategy is one of six key strategic areas for Region Skåne and has a broad political support
- ▶ The eHealth strategy is developed in close corporation with the strategy for Future Healthcare Services
- ▶ eHealth solutions are addressed as cross-disciplinary projects by the Strategic Innovation Arenas (triple-helix clusters)
- ▶ Several of the regional trade organisations and incubators/accelerators are engaged in eHealth initiatives
- ▶ Skåne/Öresund is a “research and innovation hub” for Life Science, ICT and mobile technology
- ▶ More than 150/30 companies within MedTech/eHealth
- ▶ Vision to establish a state-of-the-art Eco-system for eHealth

The Challenge and WHY collaborate?



- ▶ **CHALLENGE ?**

- To develop a vibrant BSR market for eHealth solutions*

- To agree on a joint Smart Specialisation action plan for BSR actors*

- ▶ **WHY** cooperation?

- Be influences and establish an international mindset*

- ▶ an **added value** in the Baltic Sea cooperation?

- Yes, if we can understand how to exploit the common cultural base, how to make use of the different capabilities, and how to leverage on previous Nordic success stories.*

- ▶ like to achieve what?

- Benchmarking, identifying best practises and copy-paste solution.*

- Providing a global perspective and understanding how to scale solutions*

- ▶ the questions to explore together?

- Which are the business models and how do we create a market?*

- How can we make use of our different capabilities, and recognise and turn dissimilarities into an opportunities for each partner*

WHO?

- ▶ **WHO** needs to be involved in the process to achieve results and solutions with legitimacy?
 - ▶ companies? authorities (regional, national, European??), researchers? institutions, hospitals, city government?
Yes, yes, yes, ...
Companies with a clear business drive. Actors from various disciplines. Politicians. Lobbyists. Citizens. Patients. Professional users. People with an entrepreneurial mind-set. Those that see the demands and the urgency, and request action
 - ▶ at which governance level or level of the innovation system do we need to work with what(regional, national, Baltic Sea Level, EU, International)?
Regional: eco-system, testbeds, experimentation, visualisation
Higher levels: business models, regulations, infrastructure, goals, ...

In synthesis



- ▶ A market for eHealth solutions does not exist. How do we create it and develop it?
- ▶ How to leverage on our dissimilarities and the proximity (in distance and in cultural values)? When we have a common understanding on that, then we are ready to innovate and develop solutions together.
- ▶ Can we expand collaboration already established?
- ▶ The global competition is fierce. Everyone target the global challenges. We need to agree an a Vision and identify and make use of our joint competitive edge